

*AMX International...Complete Enterprise Solutions for the Public Services Area.*

## J.D. Edwards Public Services Area Implementation Services Partner of the Year

"AMX International has been an excellent partner from both a sales and services perspective. They have helped us close business and more importantly they keep our customers on track. You could say, they are my go to guys."

—Tim Fortier, Director of Public Services West Area  
J.D. Edwards World Solutions Company

"AMX International's ability to deliver and implement J.D. Edwards software on-time and on-budget made this an easy decision."

—J.D. Edwards announcement



Whether it's the responsibility for an entire project, supporting an alliance partner implementation, or providing strategic resources to a key client, J.D. Edwards continues to turn to AMX International when experience and expertise matters the most. The AMX International Public Services Area team is called upon to provide a full range of client services, including application consulting, technical consulting, project management and CNC services. With a wide range of expertise, AMX International deploys the right team with the right skill set for

any situation. When J.D. Edwards entrusted AMX International with primary responsibility for supporting its nearly 300 public service clients across the United States, it was by far the greatest testimonial to the strong relationship and teamwork that exists between our two organizations.

## Dedicated Public Sector Area Practice

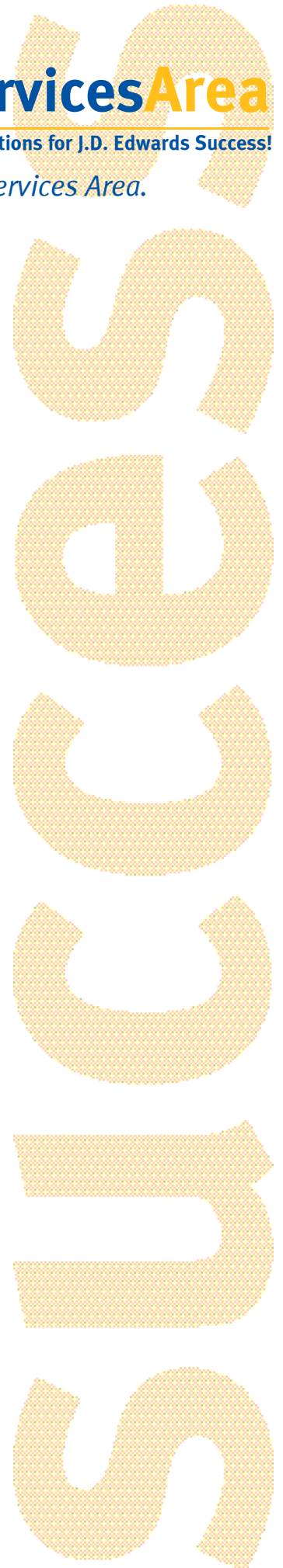
AMX International has a J.D. Edwards consulting practice dedicated to supporting public services organizations - federal government, state and local government, education, utilities, health care and not-for-profit organizations. This practice provides all the support services necessary for implementing J.D. Edwards enterprise software solutions.

It's also important to note that the AMX Public Services Area practice is comprised of an elite group of consultants who have a tremendous amount of experience and success in implementing projects on-time and within budget. They are familiar with the special requirements unique to Public Services Area customers - grant accounting, capital project accounting, purchasing encumbrances and more.

## Best Business Practices for Public Sector

Public service organizations are highly focused on maximizing the performance of their assets - employees, customers, stakeholders, and facilities. The procurement, maintenance, and retention of these assets in a cohesive enterprise are vital to the success of public service organizations.

- Excellent customer service starts with the right employees who have the right tools to perform their responsibilities. Technologically adept employees need to be recruited to continuously integrate emerging technologies into the organization's services supply chain. Access to sophisticated technology tools and associated training is



necessary to retain these employees. Another way to retain quality employees is to offer online, self-service applications, such as Web-based human resources systems for continuing education and timely benefit/accrual/deduction maintenance.

- Public service organizations are contending with the public's expectations of improved, convenient service delivery exhibited in the private sector. This is particularly true in light of the growth of Web-based services, ubiquitous kiosks, ATM and interactive voice response (IVR) systems, and the growth of e-commerce.
- Elected officials, appointed board members, and other stakeholders all face constant pressure to show favorable performance, especially since the primary source of revenues are tax dollars and endowments and/or grant monies from sources keen on accountability. Other business concerns include privatization, regulatory oversight and political agendas. As such, any adopted technology solution must be able to easily consolidate and summarize disparate financial and operational information to facilitate timely business decisions.
- These organizations have extensive capital investments in their facilities, materials, and infrastructure. These need to be monitored, maintained, and replaced on a timely and efficient basis to sustain the continuum of service. Capably supplied work crews have to be ready for deployment as needed, and just-in-time inventory stocks must be available to accomplish predictive and preventative maintenance.

## About AMX International

Founded in 1988, AMX International is a leader in streamlined enterprise application solutions for value driven buyers worldwide. The Company is known for its superior systems integration of J.D. Edwards software applications. Over 500 customers have turned to AMX for the company's complete solutions that integrate the industry's best vendor applications with highly cost effective implementation consulting services, complimentary software products and custom development.

### Development

XPI and Integration  
OneWorld® Xe  
WorldSoftware™  
Complementary  
Applications

### AMX Products

Application Adapters™  
Budget Plus™  
Utiligy™  
Wireless

### Services

Project Management  
OneWorld Migration  
CNC  
Web Development  
Technical Consulting  
Applications Consulting  
ASP Solutions

Headquartered in Idaho Falls, Idaho, AMX International operates a major development, training and customer care center in Salt Lake City, Utah. For additional information about AMX International, call 208.523.3671, visit the company's web site at [www.amxinc.com](http://www.amxinc.com) or e-mail at [amxinfo@amxinc.com](mailto:amxinfo@amxinc.com).



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