

Top 100 Gross \$3 Billion

Group recognizes fastest-growing companies in Utah

By Linda Thompson
Deseret News Business Writer
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The 100 fastest-growing Utah companies and the top 25 revenue-growth firms in the state have been recognized at the MountainWest Venture Group's sixth annual "Utah 100" luncheon.

No. 1 on the fastest-growing list was LS Micro, a firm that resells computers and parts. The largest revenue-growth firm was Zions Bancorporation.

To participate, companies had to be a Utah-based, United States corporation or partnership that has been in business for at least five years. The awards were based on sales growth from 1995 through 1999.

More than 11,000 companies applied for the top-100 award, and the list was ranked by PricewaterhouseCoopers accounting and professional and services firm. The standards were high and the competition tough.

"Many excellent companies with significant growth over five years were stunned to learn that they did not qualify for this year's Utah 100," said J. Scott Nixon, partner in PricewaterhouseCoopers.

The 25 top revenue-growth firms generated nearly \$4 billion more in revenues last year than these same firms did in 1995, according to Nixon.

"I thought it was also incredible to learn that it took nearly 200 percent growth over five years just to qualify for this year's 100 fastest-growing companies," he said.

The top 10 on the fastest-growing list saw a combined revenue increase of more than \$135 million—up from \$2.3 million in 1995—which represents an average increase of nearly 6,000 percent.

The entire group of top-100 firms had nearly \$3 billion in total revenues, up from \$676 million in 1995. "Overall, the Utah 100 companies averaged over 300 percent growth from 1995 through 1999," Nixon said.

Major sponsors for the awards program are Bowne & Co. and PricewaterhouseCoopers. Other sponsors include Bremer Public Relations; D.A. Davidson & Co.; Dorsey & Whitney; Jones Waldo Holbrook & McDonough; R.C. Willey, Stoel Rives; The Utah Division of Business and Economic Development; Utah Technology Finance Corp.; and Wasatch VentureFund/Zions Bank.

LS Micro tops list of 100 fastest-growing companies

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|------------|---------------------------------------|-----|--------------------------------------|
| 1. | LS Micro | 41. | Tri Angle Zee |
| 2. | Hammerton | 42. | Sure Steel |
| 3. | Coates Electrical and Instrumentation | 43. | Management Recruiters |
| 4. | Mentor Systems | 44. | Lyman Brothers |
| 5. | SISNA Communications | 45. | United Cable & Telephone |
| 6. | TenFold Corp. | 46. | Dentrix Dental Systems |
| 7. | MedQuest Products | 47. | Lock It Up Self Storage Centers |
| 8. | Memories & More | 48. | PC Consulting |
| 9. | Enmax Corp. | 49. | Cimetrix |
| 10. | Ascend HR Solutions | 50. | Jean Brown Associates |
| 11. | JC Tronix | 51. | Med One Capital |
| 12. | Graphik Display and Signage Center | 52. | The Zion Eye Institute |
| 13. | Axiom Financial | 53. | CruiseOne |
| 14. | PowerQuest Corp. | 54. | Upper Valley Utilities |
| 15. | Focus Communications | 55. | The Burton Group |
| 16. | Teklution | 56. | Creative Media |
| 17. | Mellor Engineering | 57. | Setpoint |
| 18. | Brainstorm | 58. | Durham Jones & Pinegar |
| 19. | Gan Telecard Communications | 59. | Pallets By Hadley |
| 20. | Glyphics Communications | 60. | Zevez International |
| 21. | Future 500 Corp. | 61. | ABI Consulting |
| 22. | The Hamlet Cos. | 62. | SOS Staffing Services |
| 23. | Wasatch Technologies Corp. | 63. | Comet Enterprises |
| 24. | Prime Holdings | 64. | Atlas Electric |
| 25. | EBC Computers | 65. | Tuff Country |
| 26. | Document Control Systems | 66. | DST Distributors |
| 27. | Blain Olsen White Gurr Advertising | 67. | Body Firm Aerobics |
| 28. | Elite Systems | 68. | Greenbacks |
| 29. | I-Link Inc. | 69. | Wencor West |
| 30. | Surefoot | 70. | Crystal Canyon Interactive |
| 31. | Sargent Steam | 71. | Sunpower Computing |
| 32. | Stampin'Up! | 72. | InnerDyne |
| 33. | Elite Marketing | 73. | Alpine Systems |
| 34. | Dexter's Party Ice | 74. | Eskay Corp. |
| 35. | Internet Computer Services/Hubwest | 75. | AlphaCorp |
| 36. | AMX International | 76. | Paragon Capital Management |
| 37. | Intermountain Building | 77. | Gold Systems |
| 38. | Boulder Bag Co. | 78. | Claims Management |
| 39. | Threat & Inc Designs | 79. | Classic Basket |
| 40. | Dental Select | 80. | Utah Food Services |
| | | 81. | Baicor |
| | | 82. | Dave's Precision Tuning & Ski Rental |
| | | 83. | Designer Tile & Marble |



management & information technology consultants

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| 84. | QSI Corp. | 92. | Executive Auto Sales |
| 85. | Marketing Ally Teleservices | 93. | Excel Eye Center |
| 86. | NACVA | 94. | Resource Management |
| 87. | Zions Bancorporation | 95. | Evergreene Construction |
| 88. | Precision Litho | 96. | Okland Construction |
| 89. | ScyTek Laboratories | 97. | Broken Arrow |
| 90. | Consulmed | 98. | Tri-Shamrock |
| 91. | Andersen Sales Marketing | 99. | Prinelligent |
| | | 100. | Politis Communication |